

# 2022 Marketing Opportunities















Chamber Breakfasts are held on the 2nd Thursday of the month and are one of the most well-recognized and consistently attended chamber events. Regularly covered by the media, this signature event is a prime opportunity for you and your team to network with professionals of all industries in our community.

As a sponsor, your business will be featured in front of hundreds of Chamber members, in-person and virtually. Breakfast also includes audio/video production that allows your brand to reach a broader audience in a streamed setting.

#### 3-Month Presenting Sponsor: \$1,100 | 2-Month Sponsor: \$750 | 1 Month Sponsor: \$400

- Top logo placement and recognition on marketing materials
- Top logo placement + brand story (provided by you) on the LA Metro Chamber calendar event page
- $\boldsymbol{\cdot}$  Member segmented event specific email marketing direct to inbox
- Opportunity at the event or to speak for 2-minutes or share a 2-minute video
- Premier opportunity to place promotional materials in breakfast bags
- $\cdot$  Logo placement during the event on screen and in the program
- Opportunity to provide branded door prizes and have a Spotlighter Table

#### 2022 Chamber Breakfast Dates

January 13 February 10 March 10 April 14 May 12 June 9

July 14 August 11 September 8 October 13 November 10 December 8

#### Ready to engage?



**Business After Hours** is a networking opportunity for established professionals and rising leaders hosted by you in your setting. As a host, your brand will be in front of members and business professionals, allowing you to expand customer awareness by showcasing your space, team, and services.

#### Business After Hours Host: \$750 (limited to 4 per year)

- Top logo placement and recognition on marketing materials
- Top logo placement + brand story (provided by you) on the LA Metro Chamber calendar event page
- Support navigating Audio Visual production options
- Support coordinating food and beverages for your guests
- Support marketing the event and your business, expanding the impact and reach of your event

You will have the opportunity to select a venue for your after hours event, and can choose to partner with a nonprofit business member to highlight your core values and a cause you care about.

#### Ready to engage?



**Chamber Happy Hours** are monthly, casual, after-hour events the Chamber organizes throughout the region at member locations. Your sponsorship can include your location or take advantage of an ideal member location that matches your goals and values. As the sponsor, you will have exclusive promotional placement and a speaking opportunity at the event. This gathering is an excellent opportunity for you and your team to connect with professionals of all industries and helps expand your brand awareness.

#### Happy Hour Host Sponsor: \$400 (one per month, limited to 10 per year)

- Top logo placement and recognition on marketing materials
- Top logo placement + brand story (provided by you) on the LA Metro Chamber calendar event page
- Support marketing the event and your business, helping you expand your brand awareness and reach your target audience
- Premier opportunity to showcase your product, services, and space

#### 2022 Happy Hour Dates

January 20 February 17 March 17 April 21 May 19

June 18 July 21 August 25 September 22 October 20

#### Ready to engage?



**Professional Development Seminars** give rising and management level professionals support to career advancement and to help address their daily challenges. Through these seminars, your business will be highlighted through multiple channels, helping you create a partnership with an audience looking to learn from your expertise.

We will help coordinate + execute your session or series, allowing you to determine important, relevant business topics that will speak to your target audience. We actively look for opportunities to highlight your business and your experts, coordinating speaker opportunities with the sponsor when they are interested.

#### Series Sponsorship: \$500 (limited to 2 series per year) One Session Sponsorship: \$200 (10 opportunities per year)

- Top logo placement and recognition on marketing materials
- Top logo placement + brand story (provided by you) on the LA Metro Chamber calendar event page
- Tailored business topics to maximize your reach and impact
- Promotion of your Seminar in up to 3 chamber enews, helping you expand your brand awareness and reach your target audience
- Premier recognition during the seminar or series

\*1 series includes 3 sessions over 2-3 months \*Limited to one sponsorship per session

#### Ready to engage?



**Start-Up Sessions** occur once a month, on Wednesday nights or Saturday mornings. These sessions will occur on weeknights or Saturday mornings. Being recognized as a supporter of entrepreneurs, startups and scaling businesses, giving you the opportunity to promote your brand as an advocate for start-up innovation and business growth in our region.

This marketing opportunity puts you in front of a demographic actively seeking the supports and services of new or scaling businesses- from branding, financing, marketing, to legal and HR. This audience likely has capital and cash flow needs, and is a great opportunity to build brand awareness and relationships with these entrepreneurs.

#### Full Year Sponsor: \$1,500 (exclusive) Single Session: \$150 (limited to 11 per year)

- Top logo placement and recognition on marketing materials
- Top logo placement + brand story (provided by you) on the LA Metro Chamber calendar event page
- Radio recognition on WIGY Breakfast Club
- Support marketing the event and your business, helping you expand your brand awareness and reach your target audience
- Recognition at each seminar session and invitation to join and speak with attendees.

\*Single Saturday can be coordinated with informational topic led by your busines

#### Ready to engage?



**Uplift LA** is dedicated to the rising leaders of our region and grants you the opportunity to support strengthening our vibrant, professional + influential community by promoting career, social and community development.

Uplift LA is a catalyst for our community with an active group of rising professionals in the Lewiston Auburn Area. These members work with local nonprofits, businesses and the education sector, and provide collaborative engagement, networking opportunities, and professional growth for those who live, work, and play in LA.

#### **Uplift LA Annual Sponsor- \$5,000 Exclusive Opportunity**

- Premier logo placement on UpliftLAMaine.com website
- Annual sponsor recognition during all events and programming

# U uplift. FUN AFTER 5

**Uplift LA's Fun After 5 Trivia Nights** are opportunities to strengthen the social and professional networks of rising professionals in the region in a casual setting. Your brand will be front and center as our rising leaders network over trivia, local food + drinks.

#### Annual Sponsor: \$1,500 (limited to one per year)

- Top logo placement and recognition on marketing materials over the course of the year (7 events) and a co-hosting role at events, if desired.
- Top logo placement + brand story (provided by you) on the LA Metro Chamber calendar event page + Uplift LA calendar event page
- Promotion in up to 5 enews

#### Night Sponsor: \$250 (7 per year)

- Logo placement and recognition on marketing materials
- Logo placement + brand story on the LA Metro Chamber calendar event page + Uplift LA calendar event page
- Co-hosting role for your night

#### 2022 Fun After 5 Dates

January 25 February 22 April 26 May 24 July 26 August 23 October 25

## **NEWCOMER'S NIGHTS**

**Uplift LA's Newcomer's Nights** are held once a quarter and provide the opportunity and atmosphere for rising professionals who are new to the area to create the relationships that tether them to the area, helping to retain our young and rising workforce. Your brand will be front and center as our newest young professionals network with our current rising leaders.

#### Annual Sponsor: \$1,000 (limited to one per year)

- Top logo placement and recognition on marketing materials over the course of the year (4 events) and a co-hosting role at events, if desired.
- Top logo placement + brand story (provided by you) on the LA Metro Chamber calendar event page + Uplift LA calendar event page

#### Night Sponsor: \$250 (4 per year)

- Logo placement and recognition on marketing materials
- Logo placement + brand story on the LA Metro Chamber calendar event page + Uplift LA calendar event page
- Co-hosting role for your night

#### 2022 Newcomer's Night Dates

March 22 June 28 September 27 November 22





## May 14, 2022

**Uplift LA's Kickball Tournament** is a fun and competitive weekend-long event that will bring together 8 teams for days of play, a grand prize and bragging rights. This is an opportunity to increase your brand awareness with young professionals who work hard + play hard.

#### Tournament Sponsor: \$2,500 (1 opportunity)

- Top logo placement and recognition on marketing materials
- Top logo placement + brand story (provided by you) on the LA Metro Chamber calendar event page + Uplift LA calendar event page
- Top position of your logo on event banner
- Radio recognition on WIGY Breakfast Club

#### Co-sponsor \$1,000 (2 opportunities)

- Logo placement and recognition on marketing materials
- Logo placement on the LA Metro Chamber calendar event page + Uplift LA calendar event page
- Logo on event banner
- Radio recognition on WIGY Breakfast Club

#### Regional Team Sponsor: \$500 (8 opportunities) Commit by March 30

- Logo t-shirts for team, up to 10 players
- Logo placement and recognition on marketing materials
- Logo placement on the LA Metro Chamber calendar event page + Uplift LA calendar event page

#### Food Truck Sponsor: \$1,000 (2 opportunities) Commit by May 1

- Premiere branded banner on food truck, provided by your company
- Exclusive branded napkins/cups at the food truck during service



Optimize your reach + celebrate the accomplishments and advancements of our regions' influential leaders. **Uplift LA's Finest Under 40** event allows you to position your brand as innovative, socially connected, and passionate about professional development. Supporting Uplift LA grants you the opportunity to showcase the work of LA's up + coming leaders, welcome them into the region, and help tell their story.

#### Premier Event Sponsor: \$5,000 (1 opportunity)

- Top logo recognition in Finest Under 40 marketing materials
- Promotion on Facebook in Uplift LA and/or LA Metro Chamber posts
- Premier logo placement on Finest Under 40 event materials
- Premier opportunity to place branded items in gift bags, putting your brand in the households of rising professionals throughout our community
- Introduction + exclusive speaking opportunity or a 3-minute video at the event
- After event recognition with two online links in a direct-to-inbox email to all attendees
- Top logo placement and recognition on Uplift LA's Event website
- Premier reserved tickets

#### Event Sponsor: \$2,500 (3 opportunities)

- Logo recognition on Finest Under 40 marketing materials
- Promotion on Facebook in Uplift LA and/or LA Metro Chamber posts
- Logo placement on Finest Under 40 event materials
- The opportunity to place branded items in gift bags
- Recognition during the event
- After event recognition in a direct-to-inbox email to all attendees
- Logo placement and recognition on Uplift LA's Event website
- Premier reserved tickets

#### Supporting Event Sponsor: \$1,000 (two opportunities)

- Logo recognition on Finest Under 40 marketing materials
- Promotion on Facebook in Uplift LA and/or LA Metro Chamber posts
- Logo recognition on Finest Under 40 event materials
- The opportunity to place branded items in gift bags
- Recognition during the event
- After event recognition direct-to-inbox of all attendees
- Logo placement and recognition on Uplift LA's Event website
- Premier reserved tickets

#### Friend of Event Sponsor: \$500 (unlimited opportunities)

- Recognition during the event
- Logo placement and recognition on Uplift LA's Event website
- Premier reserved tickets

# ANNUAL AWARDS MAY 26TH

The LA Metro Chamber Annual Awards Dinner is an elegant annual event that has historically had more than 400 business and community leaders in attendance. To accommodate increased spacing and capacity limits, this event will be held in late Spring with outdoor and virtual participation options.

The celebration honors business and community leadership excellence in our region and reaches an audience of business owners, professionals, and C-suite + Director executives, making it one of our top marketing opportunities for your business. Through advanced promotion and recognition, you can align your brand with community and excellence and reach our regional decision-makers.

#### Presenting Sponsor: \$5,000 (Exclusive)

- Top logo placement and recognition on marketing materials
- Radio recognition on WIGY Breakfast Club and on-air advertising spots
- Exclusive 3 minute speaking opportunity or a 3-minute video at the event
- Premier opportunity to provide elegant promotional products for attendees
- Banner hung in a prominent location at the awards, provided by your business
- After event recognition with two online links in a direct-to-inbox email to all attendees
- Exclusive logo placement + brand story (provided by you) on the LA Metro Chamber calendar event page
- Reserved table and seating

#### Co-Presenting Sponsor: \$3,000 (Two Opportunities)

- · Logo placement and recognition on marketing materials
- Radio recognition on WIGY Breakfast Club
- Banner hung in a prominent location at the awards, provided by your business
- · Opportunity to provide elegant promotional products for attendees
- · After event recognition direct-to-inbox of all attendees with one online link
- Logo placement on the Chamber calendar event page
- Reserved table and seating

#### Headliner Sponsor: \$1,000 (Unlimited Opportunities)

- · Logo placement and recognition on marketing materials
- Opportunity to provide elegant promotional products for attendees
- Logo placement on the Chamber calendar event page
- Recognition in event program

## CHIP MORRISON SCHOLARSHIP SCRAMBLE



The Annual Chip Morrison Scholarship Scramble is the single largest fundraiser for college scholarships that benefits our local students and helps them reach their educational aspirations. For many students, a college education is not possible without financial assistance.

This event is the perfect way for your business to develop a strong relationship with business leaders, education champions + local organizations dedicated to improving student learning in higher education. All marketing opportunities include the option to provide logo-imprinted gifts to golfers and prominent mention in the Tournament Day program.

#### **Sponsorship Opportunities**

#### **Tournament Sponsor:** \$5,000 (one opportunity) *Commit by June 1st*

- Top logo/name on gift to be provided to golfers
- Recognition in all publicity
- Banner at registration & recognition at reception
- Team entrance included
- Preferred parking spaces

### **Co-Sponsor: \$2,500** (three opportunities) *Commit by June 1st*

- Logo/name on gift to be provided to golfers
- Recognition in all publicity
- Recognition at reception
- Team entrance included

#### **Hat Sponsor:** \$2,500 (one opportunity) *Commit by June 1st*

- Logo/name on hat to be gifted to golfers
- Recognition in all publicity

#### Tournament Reception + Happy Hour Sponsor:

#### \$1,500 (one opportunity)

Hosting recognition at reception

#### Lunch Sponsor: \$1,500 (one opportunity)

• Signage at the lunch

#### Cart Sponsor: \$1,000 (two opportunities)

• Signage on each cart

#### Tournament Date Wednesday, August 17, 2022

#### Putting Green Contest Sponsor: \$1,000

#### (one opportunity)

• Signage at the putting green for contest

#### Registration Sponsor: \$1,000 (one opportunity)

• Signage at the registration welcome area

#### Contributing Sponsor: \$1,000 (one opportunity)

• Signage at the tournament

### **Closest to the Pin Sponsor:** \$500 (two opportunities)

Signage at the hole site

#### Long Drive Sponsor: \$500 (two opportunities)

• Signage at the hole site

#### Hole Sponsor: \$400 (eight opportunities)

• Signage at one tee/recognition at one hole

#### 50/50 Jumpstart Sponsor: \$250 (one opportunity)

• Recognition for 50/50 throughout the day + at the drawing

#### Green Sponsor: \$200 (twelve opportunities)

• Signage at one green



METROPOLITAN CHAMBER *a*l COMMERCE



Maximize your reach to area entrepreneurs and position yourself as a leading supporter of entrepreneur growth in our community. Through the Top Gun LA Entrepreneurship Accelerator Program, you have the opportunity to invest in innovation, economic growth, and entrepreneurship in the region while reaching our full contact list in weekly promotions, social media callouts, and entrepreneur segmented communications.

#### Regional Presenting Sponsor: \$2,500 (three opportunities)

- Top logo placement and recognition on Top Gun marketing materials
- Radio recognition on WIGY Breakfast Club and on-air advertising spots
- Exposure to participants and presenters for 10 weeks
- Recognition in up to 5 Startup and Entrepreneur Enews
- Reserved tickets to the Top Gun Kick-off breakfast (2 tickets)
- Recognition at Top Gun LA events

#### Co-Presenting Sponsor \$1,000 (three opportunities)

- Logo placement and recognition on Top Gun marketing materials
- Exposure to participants and presenters for 10 weeks
- Recognition in up to 5 Startup and Entrepreneur Enews
- Reserved tickets to the Top Gun Kick-off breakfast (2 tickets)
- Recognition at Top Gun LA events

#### Regional Pitch-Off Sponsor \$1,500 (one opportunity)

- Logo placement and recognition on Top Gun marketing materials
- Headlining recognition at the Top Gun L/A Pitch-Off Breakfast
- Reserved tickets to the Top Gun Kick-off breakfast (2 tickets)

#### Regional Welcome Sponsor: \$1,500 (one opportunity)

- Logo placement and recognition on Top Gun marketing materials
- Entrance table and hosting role at the Top Gun L/A Pitch-Off Breakfast
- Reserved tickets to the Top Gun Kick-off breakfast (2 tickets)

#### Session Sponsor: \$150 (10 sessions)

- Logo placement and recognition on marketing materials
- Recognition in the Top Gun communications to the cohort
- Exposure to participants and presenters statewide for session sponsored
- Recognition in the Weekly Round-Up (per session)

#### **Session Opportunities**

#### February

- Kick off Session
- Customer Discovery
- Pitching

#### March

- Strategic Marketing/Customer Adoption
- Branding
- Make a Customer Not a Sale
- Wrapping Your Head Around The Numbers

- April
  - The Four Colors of Money
  - Avoiding Legal Pitfalls
  - Building the Team / Company Culture

#### May

- Life After Top Gun Roundtable
- Regional Pitch-offs
- Regional Showcase

## **Harvest** DINNER & DRINKS October 6, 2022



**Taste the Harvest** is a ticketed community event that highlights and promotes our local food economy, from farm to table. It is part of a larger strategy to build a local food brand for the region that benefits restaurants, the hospitality industry, food producers, and value added food producers for decades to come. This event is the perfect way for your business to develop a strong partnership with the local food + products community, and allows you to reach LA's food-loving consumers who, like you, appreciate quality, home grown food.

#### **Sponsorship Opportunities**

#### Presenting Sponsor: \$5,000 (one opportunity)

- Top logo placement and recognition on marketing materials
- Top logo placement + brand story (provided by you) on the LA Metro Chamber calendar event page
- Radio recognition on WIGY Breakfast Club Recognition in print advertising and night of event
- Printed items promoting sponsor at all dinner tables
- Reserved tickets for six (6)

#### Beverage Garden Sponsor \$2,500 (one opportunity)

- Logo placement on 2 banners at entrances to beverage garden
- Logo placement and recognition on select marketing materials
- Printed items promoting sponsor at all dinner tables
- Reserved tickets for four (4)
- Logo placement on the LA Metro Chamber calendar event page

#### Co-Presenting Sponsor: \$1,500 (two opportunities)

- Logo placement and recognition on select marketing materials
- Recognition during the event
- Reserved tickets for four (4)
- Logo placement on the LA Metro Chamber calendar event page

#### Supporting Sponsor \$1,000 (Unlimited)

- Recognition during the event
- Reserved tickets for four (2)
- Logo placement on the LA Metro Chamber calendar event page

#### Stuff the Bus Takes Place Mid-November through Mid-December

**Kick-off the holiday season with Stuff the Bus!** We created this community-wide initiative to collect new toys and clothing for local families. As our exclusive partner, your business will be highlighted through multiple channels, showcasing your community-minded values that reach well beyond our region.

#### Exclusive Partner: \$3,000 (one opportunity)

- Top logo placement and recognition on marketing materials
- Top logo placement + brand story (provided by you) on the LA Metro Chamber calendar event page
- Radio recognition on WIGY Breakfast Club and on-air advertising spots
- Social media recognition as the exclusive event sponsor.

#### Wish List Sponsor \$300-\$500

- Sponsor investment purchases a wish list for a distribution partner
- Recognition on Chamber website and at December Breakfast

#### Other Ways to Participate:

- Bus Stop + Public Drop-Off location: You will collect gifts from the public, and we will promote your business as a public drop-off Bus Stop. Our elves will pick up the gifts with the bus!
- Bus Stop Location: You will organize a toy and gift drive among your employees, and our elves will help arrange for pick up. After pick up, we will recognize your business for donating!
- Drop-Off Location: You will collect items from within your business and drop them off at one of the drop-off locations or the Chamber. We will recognize you or your business for donating!

#### Ready to engage?



As a sponsor for our weekly or monthly e-news you can count on the LA Metro Chamber to highlight your business through our email marketing efforts to our 4,000+ membership contacts.

#### Monday Weekly Round Up (1 email per week)

#### Exclusive Placement Full Month Sponsor \$650 (one opportunity per month)

- Top linked logo placement and recognition
- 2 sentence brand story (provided by you)

#### Premier Member Sponsor 1 Week \$150 / 4 Weeks \$450 (two opportunities per week)

Linked logo placement and recognition

#### Final Friday (1 email per month)

#### Exclusive Placement Sponsor \$500 (one opportunity per month)

- Top linked logo placement and recognition
- 2 sentence brand story (provided by you)

#### Premier Member Sponsor \$250 (two opportunities per month)

Linked logo placement and recognition

#### Workforce with Strengthen LA (1 email per month)

#### Premier Member Sponsor \$250 (two opportunities per month)

Linked logo placement and recognition

#### Ready to engage?

Please reach out to Meredith Carson | Marketing + Communications Director Meredith@LAMetroChamber.com or 207.783.2249

# ADDITIONAL MEMBERSHIP OPPORTUNITIES

Members in good standing are invited to extend their membership with the following expanded webbased marketing and promotional opportunities, which last for 12-months upon payment.

#### Expanded Business Description in Online Directory: \$100

• Expand beyond the business description included in your membership tier in your online directory, searched thousands of times throughout the year at **LAMetroChamber.com** 

#### Representative Listing in Online Directory: \$15/listing

Expand your listed representatives on your business listing at LAMetroChamber.com

#### Ready to engage?